

भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)



तमिलनाडु दूरसंचार परिमंडल,
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मोहम्मद अशरफ खान आई.टी.एस.
(मुख्य महाप्रबंधक)
MOHAMMED ASHRAF KHAN ITS
Chief General Manager

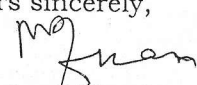
No.CGM/TNC/OF/2013	July 22, 2013
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Dear Shri

1. When Haryana Circle and M.P Circle could achieve 100% in respect of provisioning of landline and broadband connections in 7 days, why not Tamilnadu Circle in 15 days and avoid TRAI penalty of Rs.50,000/- per quarter.
2. In respect of 'Fault Cleared on the same day', M.P. Circle has achieved 95% and Chattisgarh 92%. Why not Tamilnadu Circle achieve the target of 90%?
3. Repeat fault occurrence is '0' in UP and Jharkhand Circles!
4. Fault rate is 3.9 in NE-II Circle.
5. Broadband revenue increase is 23.3% in Orissa.
6. Enrol CM Franchisees for CFA products as already directed by Corporate Office. It may fetch some increase in revenue.
7. FTTH target has to be achieved as indicated by GM NWP-CFA by every SSA by putting in extra efforts as may be necessary.
8. As per DO of Hon'ble CMD, a target of 12% overall revenue increase is fixed for Tamilnadu Circle. The same target of 12% increase in revenue is fixed for every SSA. Kindly achieve it by putting in special efforts.
9. Quarter-I analysis of overall revenue increase up to June 2013 reveals that 2 SSAs are negative. They are Trichy : -2.6% and Dharmapuri: -1.47%
10. In CM revenue, only one SSA viz., Tuticorin has posted a negative growth of -1.26%.
11. In CFA revenue, 7 SSAs are negative as detailed below:
Tirunelveli : -2.5%, Trichy : -4.9%, Thanjavur: -0.58%, Salem: -0.8%, Kumbakonam : -0.03%, Karaikudi: -5.7%, Dharmapuri: -4.3%
- Kindly note that negative growth is not at all acceptable. When many SSAs are positive, there is no justification for these SSAs to be negative. Road widening work, etc., is in every SSA.
12. It has come to our notice that Circle Secretaries ^{etc.} of Executive Associations, viz., SNEA(I), AIBSNLEA and AIBSNLOA are not able to contact their General Secretaries. Kindly take necessary action to allow offnet calls to them on their mobile phones.

With best wishes,

Yours sincerely,


[Mohammed Ashraf Khan]

Heads of SSAs, Tamilnadu Telecom Circle